

Non-Fee Amendment

Applicant Docket No. 19011.1140

AMENDMENTS TO THE CLAIMS

Please amend the claims in the application as follows:

Claim 1. (currently amended)

A method of virtual prospecting, comprising:

the an advertiser narrowly making a selection of a prospect and a commercial, and identifying the selection to a third party;

the third party electronically communicating the <u>selected</u> commercial to the <u>selected</u> prospect;

the <u>selected</u> prospect making a response to the <u>selected</u> commercial;
the third party tracking the response <u>made by the selected prospect</u>; and
the third party reporting back to the advertiser with information relating to the
response to the <u>selected commercial advertiser</u>.

Claim 2. (previously presented)

The method of claim 1 wherein the step of narrowly selecting a prospect comprises the advertiser selecting the prospect from a prospect list.

Claim 3. (previously presented)

The method of claim 1 wherein the step of narrowly selecting includes the advertiser selecting the commercial from a list of available commercials.

Claim 4. (previously presented)

The method of claim 1 wherein the commercial is an executable file.

Claim 5. (previously presented)

The method of claim 1 wherein the commercial includes an identification code.

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Claim 6. (previously presented)

The method of claim 1 wherein the commercial is communicated to the prospect as an attachment to an e-mail.

Claim 7. (previously presented)

The method of claim 1 wherein the commercial includes a hyperlink to a web site.

Claim 8. (previously presented)

The method of claim 1 wherein the step of tracking includes determining whether a commercial is opened.

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Claim 9. (previously presented)

The method of claim 1 wherein the step of tracking includes initiating a substantially synchronous link between the prospect and the agent.

Claim 10. (previously presented)

The method of claim 9 wherein the substantially synchronous link comprises a telephone call.

Claim 11. (previously presented)

The method of claim 1 wherein the substantially synchronous link comprises a chat site.

Claim 12. (previously presented)

The method of claim 1 wherein the step of reporting back includes providing the advertiser with a sorting of prospects by action.